

Customer Persona Template

Persona Name:	
(e.g. Emily the Event Planner Mom, Mike the Busy Dad Professional)	
Demographics Age: Gender: Income Level: Occupation: Location:	Pain Points • • •
Goals • • •	Behaviors • • • •
 How to Interact Preferred Communication Style/Channel: Tone of Voice: 	Bonus: Product/Service Fit • What offerings most appeal to this persona?
 Key Strategies to Connect: (e.g. platforms, types of content, services) 	How can your brand solve their problems uniquely?